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"Teach Your Sons That Which They Should Practice When They Become Men."



The Bryant, Stratton & Sadler Business College, the leading educational institution of Battimore, was founded over seventeen years ago by its present energetic pre-ident, Prof. W. H.

Mr Sadler enjoys the reputation of being one of the most expert basiness accountacts in July net in the state of the st

Mr Sadier enjoys the reputation of being one to the most expert was the United States.

Mr. Sadier is assisted by a large corps of experienced teachers, many of whom have been connected with the institution since its foundation.

The equipments, the building and all the appointments are first-class, so that every possible facility is odered to young men for acquiring a thorough business armining.—Cutholic Mirror.

Bryant, Stratton & Sadler Business College.

To year 1881, 8 The amouncement found elsewhere in the columns of this issue of The American, of the fifteenth annual opening of the Bryant. Stratton & Sadler Business of the American of the fifteenth annual opening of the Bryant. Stratton & Sadler Business of the Sadler Business of the American of the property of the American of the property of the American of the property of the property of the property of the property and graduates" the "Press" might have been properly and legitimately added. Wr. W. H. Sadler, the founder and preddent of the college, is regarded here as the head of his profession, and has for many years enjoyed the confidence of the commanity in the personnel and repute of its facility, it would be impossible to find an institution more fortunate, and it is doubtful if convoluences, equipment, location, it is duabtful if the sadler of the college is good to be a succession business men in well night every State in the Union, The record of the college is such as to equite it to this much at our hands.—

Bullimore American.

Bryant, Stratton & Sadler Pusiness College

Is the largest and best business of in the United States | Its arith in the United States calculations. manship, commercial law, actual counting-room course and diplomamake it par excellence the institution of the country. Its references are its patrons. Thousands of its graduates are now pursuing successful business careers all all over the conarry. Se to them for circulars, an satisfy yourself of the superior advantages they ofter. — Methodist Protes

> The Oldest. The Largest. The Best



INTRODUCTORY.





HIS journal is issued in the interests of Baltimore. By a few pertinent remarks and illustrations, it is designed to give it attraction to the business community abroad, so that it may be preserved both for its own value and for the sake of the Representative Firms and Corporations who have combined to send it forth. These have been selected with great care, as best representing Baltimore's commercial character, in their respective departments. Their pages and cards are not the least important part of our journal, and we trust that the business men of the country who obtain it, will preserve it and consult these pages, when they visit or correspond with Baltimore. The list of Firm names herein found, is no ordinary one; and many of them do not appear in advertising mediums. They present an array and combined force of which we are legitimately proud, and we recommend them with unhesitating confidence, to the trade.

obstruct or destroy the trade of Baltimore with the South and West. They, recognizing the advantages it possesses, seek to vitiate these by detention of her freights and higher tariffs. It is to the credit of Baltimore men, that they have never practiced or encouraged any such questionable We wish the merchants of the country to know that from time imor dishonorable methods memorial, the banners of our enterprise have been free from the stains of unworthy contention. Our men have elevated the standard of mercantile honor, and have never allowed it to be lowered in an unseemly strife.

Baltimore's Relations-Past and Present-to the South.

From the earliest days of the republic, Marytand and her chief City have been closely identified with the Southern States. The first mail route into the South was devised and established by WM. GODDARD, the founder of the Maryland Journal and Baltimore Advertiser, in 1774, which ran as far as Georgia. The intercourse thereby established between Maryland and the South, united them in bonds of sympathy, which, in the ensuing Revolution, was ratified by the unselfish

and patriotic services of Maryland troops upon the Southern battle-fields.

In the struggle for independence no State bore a more honorable and conspicuous part than Maryland. But especially in the South, her sons fought with signal results. Under Smallwood, Gist, Howard, and Williams, at Eutaw, Cowpens, Camden, Guilford, Yorktown, they were the most prominent on the field, in some instances, turning defeat into victory, doing more than any other branch of the army to deliver the Southern States from the heel of the despot, and the rav-General Greene, thus wrote, after the battle of Cowpens: "Nothing could exceed the gallantry of the Maryland line. Cols. Howard and Williams and all other officers with their troops exhibited uncommon bravery, and by the free use of the bayonet, gave us the victory." and while the Maryland troops served without pay, the citizens of Baltimore generously contributed money and provision to the armies of Washington and Lafayette. The generous treatment which confederate wounded and prisoners in the late war, received in and from Baltimore, is too well known and remembered by them, for us to recount. After the close of the war, the ladies of Baltimore held a Fair in behalf of the South, at which, thousands of dollars were realized, and the business men contributed many thousands besides, to supply the South with seeds, agricultural implements, goods and other necessary means to begin anew the culture of its soil, and development of its resources. And we unhesitatingly say that the rapid recuperation and present prosperity of the South, are due very materially to the generous aid and encouragement of our Baltimore business men. They also greatly aided in establishing Banks in the South.

Baltimore has sought to maintain these relations, and though her Southern bretheren have and do often discriminate in their trade in favor of New York, she now as ever, responds to every call they make upon her for aid. Millions of dollars have we given to Southern institutions, colleges schools, churches and enterprises, and though these have been given without the view or expectation of recompense, we think that they lay the South under some obligation to trade with us,

when they can do so with equal advantage to themselves, as in other cities

Baltimore, Geographically Considered,

Is the best situated city in the United States. Had the colonists been favored with a vision of the future, displaying the magnificent panorama of States, with their mountains of mineral wealth, their dense forests of valuable timber, their vast plains and pararies, their teaming cities, they could not have chosen a site for a city to perpetuate their Baronial title, and be monumental

to their fame, more favorably located.

At the head of the greatest inland sea of America, with a protected harbor of miles of deep water front, its radiating lines to every quarter of the South, West and Northwest are all shorter than those of all other Atlantic cities. This geographical fact is immutable; all the skill, capital and enterprise of other cities cannot overcome this. They cannot change the face of nature or destroy the great truth that Baltimore is not only the natural depot of American continental trade, but the central point of the seaboard union in immediate intercourse with the National Capital, and that it has the shortest and most economical communication with all points South and West.

By the Northern Central Railway it is nearer the Lakes than New York; by the Baltimore and Ohio Railroad, it is 132 miles nearer to Chicago; 210 nearer to St. Louis; 246 nearer to

Louisville; 240 nearer to Cincinnati, and 200 nearer to all points south of itself.

Baltimore's proximity to the coal measures of Maryland, West Virginia and Pennsylvania, is another decided point in its favor. For steamers and manufacturing purposes, coal is furnished at \$1.50 less per ton than in New York. This makes a saving of about \$1,000 upon 800 tons consumed in a voyage across the Atlantic.

DRUID HILL PARK ENTRANGE, WADISON HVENUE.

and streams, cascades, grottos, pavillions, zoological enclosures, and many other attractions Druid Hill Park, the most beautiful in America, in botanical gardens, Druid Lakes and other lakes, containing over High Service Resovoir, fountains, salmon fish house 750 acres, shaded with grand forest and ornamental

Iron ores, timber, building stone, are so near and accessible that they can be placed in Baltimore at the least cost, and manufactured more reasonably than at any other city.

The One Hundred and Fiftieth Anniversary of the Founding of Baltimore.

(Pages 866-875, Monumental City, &c.)

Celebrated October 11th to 16th, 1880, revealed to the surprise of its citizens as well as

strangers, the magnificient growth and greatness of Baltimore.

The industrial procession of the first day showed that it was not behind the other great metropolitan cities of the United States. That furnished a fruitful text from which we might write voluminous articles. It was particularly illustrative of the great advance Baltimore has made in

Manufacturing Centre

manufactures; and this leads us to say that as a

Baltimore is not excelled. It abounds in all resources for manufacture. Its proximity to the bituminous coal fields, its unsurpassed water power, its cheap labor, its shipping and transfer facilities, enables it to successfully rival eastern factory cities. For instance, the manufacture of cotton duck has been almost exclusively transferred to Baltimore, two-thirds of that used in the world, being now made here. The manufacture of boots and shoes has quadrupled since the war; likewise book and news-print papers, sash and doors, clothing, silver-plate ware, queensware, and many other articles more than trippled.

The character of Baltimore manufacturers is a great point in its favor. They are unexceptionably honest, and produce the best workmanship and purest articles. They do not practice the clever tricks so common, do not adulterate their goods, or use cheap material. Their brands or trade marks do not deceive. Their honesty and the merit of their goods are appreciated in the eastern markets, and Boston, New York, and other cities have standing orders for goods at Baltimore factories, and they sell them to their best trade.

The Jobbing Trade of Baltimore

May be considered the most distinctive feature of its commercial character, and is certainly one of its most interesting. It comprehends nearly all those departments which supply the commercial, industrial and domestic needs of the country, such as dry goods, groceries, hardware, notions, boots and shoes, hats and caps, clothing, drugs, queensware, books and stationery, millinery and straw goods, confectionery, green and Mediterranean fruits, oysters and American fruits, paper hangings, watches and jewelry, etc., etc.

Baltimore merchants instituted this trade in the early days of the republic; in the days of the pack-horse and Conestoga wagon, and were the first to open to the South and West channels of communication and provide means of transportation for her products. The advantages which Baltimore possessed over New York, being 200 miles nearer the South and West, and on the line of the old national road, made her their best trading point and port of entry. The enterprise of these early merchants was displayed in their building a fine tumpike to Cumberland, which was extended by the Government to Wheeling. Stage and Wagon routes were established through Virginia to the South, largely by the means of our merchants, so that primarily the development of the Southern trade is due to the jobbing merchants of Baltimore.

This wagon trade was very interesting and is one of the relics of the past which should not be lost. On Howard street from Franklin to Baltimore, they stood with their mannoth teams; when loaded with groceries, hardware dry goods, shoes, hats, bonnets, yankee clocks, et cetera, they were started off for a month's journey or more, and returned with tobacco, ginseng, beeswax, snake-root, butter, beans, feathers, cotton, hemp, linen, wool, etc., a conglomerate cargo, which in the aggregate, placed a great deal of money in circulation in the South and West, and was the seed-corn to their subsequent harvests.

Formerly the jobbing trade was not classified as now. With the vast changes produced by railroads, telegraphs and other facilities, business of all kinds became classified and special. The firms in the various departments of the jobbing trade of Baltimore, are composed of parties of highest character; many of them are among the most responsible citizens of long business experience. The stock carried by them consist of full supplies from the best factories in the United States, and importations from foreign countries, many of the houses having resident buyers abroad. The expenses of running steamers and port duties are less at Baltimore than at any other city on the coast. It has become mainly independent of the eastern cities in her wholesale jobbing trade, and is a formidable rival of New York as a distributing market, and its proximity to the South and West, makes it more convenient and sympathetic.

(Pages 463; 492–495, "The Monumental City.")



George Calvert,

The First Lord Baltimore.

Absolute Lord and Proprietor of the Province of Maryland, described in "Monumental City," &c., pages 7, 8, 9, 10. He obtained the Grant from Charles L. 1624. Sent his brother Leonard in charge of the first colony, whom he appointed governor Nov. 22, 1633. On March 25th, 1634, they took possession at the mouth of the Potomac River. They named the place St. Mary's, which was the capital of the Province until 1692. The liberal character of the Province made it the refuge of all who were persecuted elsewhere; Roman Catholics, Protestants, Onakers, Puritans, &c Cecilius Calvert, the and Lord Ba'timore, the son, succeeded to the charter and titles, lune 16th, 1632, when the name Maryland, Terra Mariæ, was given to the Province, in honor of Henrietta Maria, his queen.

John Eager Howard.

HIS is the foremost man in Maryland's history. A grand old Patriot. Born June 4th, 1752. One of Washington's best, and most valuable aids. In the battles of White Plains, Monmonth, Germantown, Camden, Cowpens, he distinguished himself. For his service at Cowpens, Congress conferred on him a Medal After that he held the swords of seven English officers, who personally surrendered to him Gen'l Green said of him, "he deserves a statue of gold no less than Roman and Grecian heroes' Washington offered him a seat in his Cabinet. He owned the largest portion of the land now composing Baltimore acres of which he donated to the city for public purposes. He died 1827.

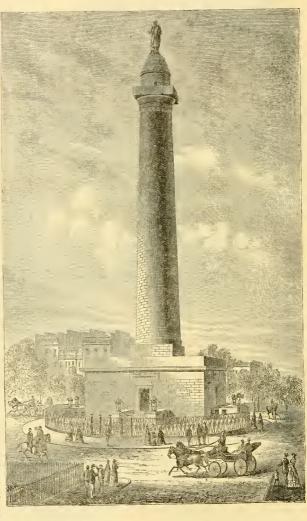
(See pages 507-509, "The Monumen tal City, &c.")



Washington Monument

Mt. Vernon Place.

HIS grand shaft is the only great monument in the United States, erected to the memory of Washington. It stands on the most beautiful of the crown-heights of Baltimore. The corner-stone was laid July 4th, 1815, and was completed October 19th, 1829. It is surmounted with a statue of Washington, 16 feet high, representing him in the act of resigning his commission. The shaft is a Doric column 165 feet high, with a base 24 feet high, the whole being 280 feet above tide-water; its summit



commanding a splendid view of the surrounding country and the Chesapeake Bay. It stands on land donated by JOHN EAGER HOWARD.

(Pages 68, 69, "Monumental City," &c.)



Sulphuric Acid, Fertilizers, &c.

FACTORY

AT CANTON, IN BALTIMORE HARBOR.

OFFICE

AT BAKER BROTHERS & CO., 32 & 34 S. CHARLES STREET,

JUNECTORS 2

CHARLES J. BAKER,
President of Franklin Bank of Baltimore.

WILLIAM G. HARRISON,
President Union R. R. Co.

CHARLES E. BAKER, Of Baker Brothers & Co. BERNARD N. BAKER, Secretary.

WILLIAM BAKER, JR.
Of Baker Brothers & Co.

ASHBY L. BAKER, Chemist.

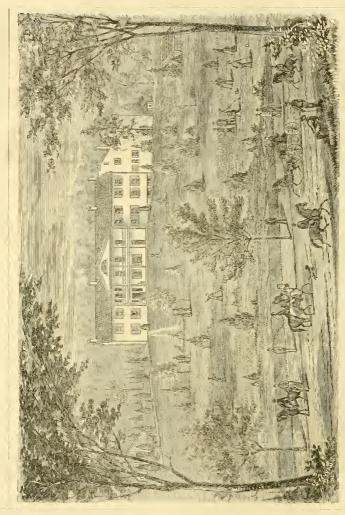
This Company organized 1873, erected one of the largest Factories in the United States, covering nearly five acres on deep-water front, at lower Canton. It is constructed on the most approved plans, with the best machinery adapted to the manufacture of acid and fertilizers, containing four acid chambers, producing four hundred carboys per day, and turning out over 20,000 tons of Fertilizers per approx. The Company manufacture principally Sulphuric Acid and Phosphates, under the supervision of the Secretary, B. N. 4

The princips. Brands which have attained the highest national reputation, are Baker's Standard, Pur Dissolved Raw Fone, Pure Dissolved South Carolina Eone, call made under their special process,) Resurgam Colgate & Baker's Pure Chemicals. All their Brands are Warranted.

They furnish Fertil stoorder, on any desired formula,

The Model Farm of Maryland.

"Springfield and Brown's Inheritance."



GHIS splendid estate of 2500 acres, in full cultivation, is situated in Carroll County, Maryland near Sykesville, on the Baltimore and Ohio Railroad, 30 miles from Baltimore, and 20 by the Liberty Turnpike. The "Springfield" portion was originally owned by the late George Patterson,

FRANK BROWN, Esq., Proprietor.

who made it the model farm of the State. It was purchased by Frank Brown who added his own "Brown's Inheritance" adjoining, and by extensive improvements and high cultivation, has made it one of the finest country estates in the United States. It is divided into fields containing enclosed barracks for storage of crops; has barns, sheep cotes, hog sheds, tenement houses, blacks with and wagon shops, wind-mills, stabling for three hundred head of stock; sheds for five

hundred sheep, and ampleprorection for all kinds of stock: also a flour and saw mill, dairies, orchards, hothouses, span - graperies, and alargeres ervoir of pure water supplying the man sion The property contains

copper and iron mines.

All the products excepting the wheat are consumed on the farm. the manure.stubble, straw being returned to the soil. This farm is celebrated for its DEVON

The first importation of this valuable stock to this country was made to it. In 1817, (see American Devon Herd Book, vol. III.) Geo. Patterson made the *first importation* of Devon cattle to the United States to this *Springfield Farm*. It consisted of six cows and one bull, being a present to him from the Earl of Leicestershire. Since then, Mr. Patterson made the Devonshire Stock the specialty of the farm. And his importations in order were, as recorded in the Devon Hero

Воок,-Bulls, Anchises, No. 140; Eclipse, 191; Herod. 214; Norfolk, 266; Chats worth, 182 Dick Taylor, 486; The President, 639 and 904 Fron these most of the Devoi

Stockin

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so that the country is mainly indebted to "Springfield farm and to Maryland, for this valuable stock. By special Act Congress, passed Iune, 1879,Hon. John Mervman, of Hayfields, ind he, vere pernitted to mport. the former

a Hereford, and Mr. Brown a Devon Bull, named "PRINCE LEOPOLD." See American Herd Book. In 1875, Mr. Brown was elected to the House of Delegates, Maryland State Assembly, and re-elected in 1878, and was Chairman of several important Committees. As a practical agriculturist, he exerted a valuable influence upon the farming interests of his State, and aided in shaping legislation for their development and protection.

Since his voluntary retirement from political life, he has devoted himself to the cultivation of his farm, and its improvement. He has made extensive additions to the buildings upon it, supplied it with new agricultural implements and other machinery, and placed the whole in perfect order.

The value of "Springfield Farm" to the State of Maryland cannot be estimated. It not only stimulates and supports industry in its own locality, but sends its influence throughout the State,

and beyond, to other sections of the country.

Mr. Brown is specially enthusiastic in his care and management of his Devon Cattle; possessing the best Herd—as well as the original in the country—he carfully guards the purity of the stock, so that he can guarantee those which he disposes of to farmers and stock-raisers. He solicits correspondence from all interested in this or other kinds of stock. Mr. Brown has his City residence in Baltimore.

At the late Tenth Annual meeting of the Maryland Agricultural and Mechanical Association, October 27th, 1881, he was elected President of it, the Hon John Merryman retiring on

account of the state of his health.

Those wishing to purchase the Devon Stock, may address Frank Brown, Esq., Maryland State Agricultural Association Rooms, Baltimore, his office being its head-quarters. See "The Monumental City &c.,—pages 891-897.

The Influence of Baltimore's Fertilizers on Farming.

THE discovery and application of Guano, and other Fertilizing agents, originated with Baltimore, and primarily, the country is indebted to this city for the vast increase of the productions of the soil and improvements in the methods of culture, especially in the older States of the Union. The discoverer of the Guano Islands and first importer of Phosphatic Guano in Baltimore was Captain Edward K. Cooper, of the firm of R. W. L. Rasin & Co., a sea captain, native of Baltimore. He secured possession or Navassa Island by Act of United States Congress. From this discovery, and the successful tests and experiments to which the Guano was subjected, has grown the immense industry which is now one of our most important interests, and which has

effected a revolution in the agriculture of the country.

For a long time the Guano was used in the crude state, as it came from the Islands, but with the aid of agricultural chemistry, this and other valuable subsubstances, as bone, potash, salts, animal matter, &c, are prepared and compounded on various formulæ adapted to the soil and crops. So soon as the value of artificial fertilizers became known, a large number of factories were established here and elsewhere. A great variety of brands were thrown upon the market, and many outside dealers adulterated them, much to the injury of the soils as well as the trade. The high character of our manufacturers, and the valuable results of the use of their fertilizers, established the reputation of our market, and we have steadily maintained the front rank. The cotton and tobacco planters, and grain-producing farmers universally, regard Baltimore as the best point of supply, and freely testify to the perfect reliability of our goods.

Through the agency of these fertilizers and the generous enterprise of our manufacturers, the worn-out and waste lands of our own and other States have become fruitful fields, waving with bended heads of grain, and blossoming as the rose. The effect has been felt in every department, in Stock Raising, Horticulture, Floriculture, Agricultural Implements, &c It is not easy to tell

in how many directions the cities and country are indebted to our Fertilizing Firms.

THE CHEMICAL AND FERTILIZER EXCHANGE, OF BALTIMORE CITY.

OFFICERS FOR 1881;

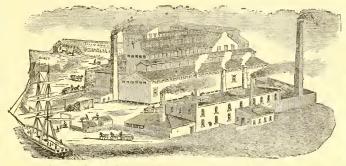
R. W. L. Rasin, *President*, Wm. Morris Orem, *Vice President*. A. De Ghequier, *Secretary*, W. S. Powell, *Treasurer*.

DIRECTORS:

Winfield S. Dunan, R. W. L. Rasin, Wm. Morris Orem, Wm. J. Davidson, Robert Ober, B. N. Baker, W. S. Powell







Located Corner Cross and Covington Streets, Baltimore City.

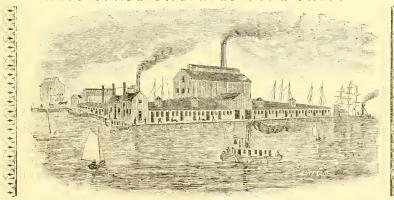
MANUFACTURERS OF

CHEMICAL FERTILIZERS,

For COTTON, TOBACCO,

And all CEREALS,

HIGHEST GRADE DISSOLVED BONE PHOSPHATE.



Mammoth New Chemical Fertilizer Works, on Patapsco River, near Baltimore.

Acidulated South Carolina and Navassa Phosphates. Ammoniated Alkali Phosphates.

All kinds of Fertilizing Materials in Store and for Sale.

42 Special Compounds Prepared on Orders.

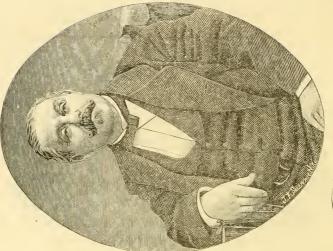
(Pages 734-735 "The Monumental City," &c.)

n connection with our article on the Jobbing Interest, we present a few men of the past, who aided most prominently in its development Their houses conand were known widely throughout the country. They will be appreciated by hundreds of their correspondents. tinue in successful operation, as seen in our advertising pages, and their bio-

turue in successiu obeation, as seen in our advertisming pages, and their biographical sketches appear in the Book to which we have referred in other articles. Many of the Jobbing Merchants of Baltimore attained a national

authore attained a national and world-wide reputation, among whom were George Peabody, Johns Hopkins, women whose wealth has been left to the education of youth, and relief of the suffering. The Peabody Institute, Johns Hopkins University and Hospitel, perpetuate their names, and are monumental of their benevolence.

Vm. McKim, Philips merchants who made a Wilson. hauncey Brooks, Danel Miller, William De-Sugene Levering. hese and others whom we have not space to greatly mercial achievements of their day, and gave rise and direction to many Among other eminent reputation for Baltimore as well as for themselves, Robert sarrett, William Baker, cries, Martin Gillett. nstrumental in the com-Samuel Osmond C. Tiffany E. Thomas, mention, were are William



control the city. The bigh personal character and honorable conduct of the present merchants of Baltunore are very largely the result of their training and example. Their descendents and successors in business are exemplifying the same principles upon which they acted. of the forces that now

CHRISTIAN DEVRIES.

RY A. DEV-

was established by the

years of age

ful, honor-

able and dis-

merchants.

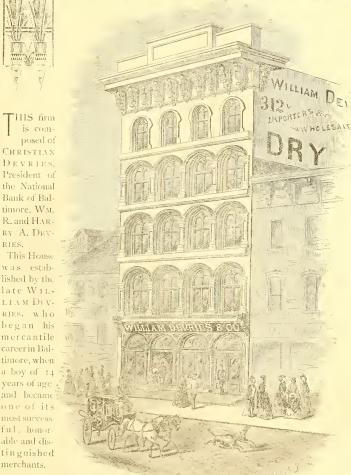
RIES.

WILLIAM R. DEVRIES.

HARRY A. DEVRIES,

LLIAM DEVRIES & CO

FOREIGN & DOMESTIC DRY GOODS & NOTIONS



I has enjoyed a career of uninterupted prosperity eventhrough periods of great com-ALTI mercial depression, and its costly marble warehouse was erected during the crisis of 1861.

> It is a complete

Dry Goods

Jobbing

ouse,

having no superior in the country. enjoying extensive patronage and the highest reputation throughout the South and West.

312 WEST BALTIMORE STREET, BALTIMORE, MD.

Robert Poole

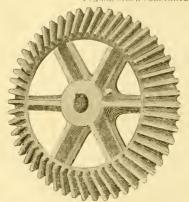
ESTABLISHED 1851

German H. Hunt

POOLE & HUNT.



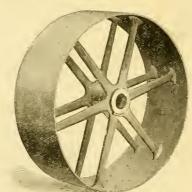
A LARGE STOCK CONSTANTLY ON HAND SEND FOR PAMPHLET.



Machine-Moulded Mill Gearing

Of Any Desired Face or Pitch.

Lists of our Genring Mailed on Application.



PULLEYS.

Single or Double Belt Finished or in the Rough.

Special Inducements to the Trade. Send for Price-list.

Our plant for the production of MACHINE-MOULDED MILL GEARING is unequaled in the country, and we are prepared to fill orders with dispatch and at a great saving in cost of patterns.

POOLE & HUNT'S LEFFEL TURBINE WATER-WHEEEL. Prices as low as any other First-class Wheel. SHAFTING, PULLEYS, HANGERS AND COUPLINGS of latest and most approved designs.

POOLE & HUNT, Baltimore, Md.

David L. Bartlett.

Thomas J. Hayward,

Edward L. Bartlett.

Bartlett, Hayward & Co.

ESTABLISHED 1836.

GAS WORKS MACHINERY,

Telescope and Single Lift Holders, Condensers, Scrubbers, Purifiers, etc.



rchitectural IronWorks

Iron Fronts, Columns, Shutters, Castings and Ornamental
Iron Work

BOILER IRON WORKS.

Boilers, Tanks, Stills, Stocks.

MEATING.

Hot Water Heating, High and Low Pressure Steam Heating,

6 HE Heating and Ventilating of Public Buildings

GORRESPONDENCE SOLICITED.

WORKS: -- Pratt and Scott Sts. OFFICE: -- 24 Light St.



We present our readers with the only engraving of this magnificent Federal edifice, now in course of crection, on Monument Square, taken from "The Monumental City, &c.," in which there is an extended descriptive article giving a history of the origin and development of the Postal System of the United States, and historical reminist cences of the site in Baltimore.

EDWARD A. PRIOR, of the late firm Alberti, Prior & Co CHAS, HILGENBERG, late of Chas, Hilgenberg & Co.

PRIOR & HILGENBERG,

IMPORTERS OF



313 W. BALTIMORE, and 76, 78, 80 and 82 GERMAN STREET,

BALTIMORE, MD.

OLIVER C. ZELL.



HENRY S. ZELL.



P. ZELL & SONS



FERTILIZERS OF

OFFICE

No. 30 South Street



No. 30 South Street

BALTIMORE MD

UR well-known Brands have been before the Planting community for the past sixteen years, and stand second to none in the market for the Cotton Crop.

Zell's Ammoniated Bone Super Phosphate,

Zell's Cotton Acid Phosphate,

Zell's Dissolved Bone Phosphate.

Zell's Economizer,

Zell's Calvert Guano,

Zell's Electric Guano.

For sale by Agents at all prominent points in the South. None but the very best materials used. Our works are fitted up with the most modern machinery, guaranteeing uniformity of quality in our Fertilizers, and all we ask is a trial.

The Educational Advantages of Baltimore

RE verv complete. The Public Schools are equal to those of any other city. Private schools of a high grade, are more numerous. The great Institution of Baltimore is THE IOHNS HOP-KINS UNIVER-SITY; founded by Johns Hop-KINS, her quoted merchant, whose portrait we print. He bequeathed CLIFTON, his country seat, 330 acres, and his shares of Baltimore & Ohio Railroad stock, to found and maintain it. which amounts to several millions of dollars.

Mr. Hopkins was identified with that ROAD during his commercial life, as its largest individual stockholder, and most influential Director. He appreciated its importance to the City and

Foliunkog Rheirs

lege of Dental Surgery, which ranks every other in the world.

There are three Medical Colleges,—one has been recently organized. The oldest is the University of Maryland, associated with the name of Prof. N. R. Smith, (page 40;) the other is the College of Physicians and Surgeons, which has also attained a distinguished reputation, (page 43.)

All these Institutions offer advantages unsurpassed in any other city.

In this connection we refer specially to the second page of our cover, The BRYANT, STRATTON & SADLER BUSINESS COLLEGE

State. Hе knew that its success was vital to the prosperity of Baltimore, and in its greatest crisis, pledged his private fortune to sustain it. As the best and grandest disposition he could make of his stock, he conceived and perfected the scheme of this great Univer-SITY, which has already taken its rank among the oldest Uni-

world.

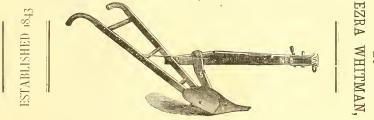
Baltimore
possesses a
number of
other Institutions, technical
and eleemosynary,—as the
Maryland Institute,McDonough Farm
School, the
Blind Asylum,
&c.

versities of the

The Modern Science of Dentistry originated in Baltimore with Dr. Harris, who with others founded the Baltimore Col-

AGRICULTURAL IMPLEMENTS, SEEDS, &c.

141 & 143 W. Pratt St., BALTIMORE, MD.



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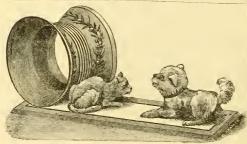
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mands of the Trade, the New Factory being furnished with every improvement introducd into the art. Skilled workmen are employed in every department, and experienced artists are constantly making New Designs, in Shapes and Embelishment.

C. W. Hamill & Co.'s DISPLAY at the ATLANTA INTERNATIONAL Exposition, is one of the most attractive and brilliant there; and receives the highest praise of all the visitors.—[EDITOR.]

HOW THE PROFESSOR WRITES ADVERTISEMENTS.

"Sir!" said our learned friend Professor Knowall, "We are indebted to China for the four principal blessings we enjoy. The compass came from China; printing came from China; gunpowder came from China, and Tea came from China,—thank God.

"Then, sir," we get our umbrella from China. The first man that carried an umbrella in London, in Queen Anne's reign, was followed by a mob,—and that was only 160 years ago."

"Our ladies, too, must thank the Celestials for their tea pots. Think of it, sir, Queen Elizabeth never saw a tea pot in her life."

"In 1664, the Great East India Company brought two pounds two ounces of Tea as a present for His Majesty, King Charles II"

"Then, sir, rose the age of scandal The curiosity of Eve was bad enough; but when Eve's curiosity became sharpened by tea, the culminating point was reached."

Here the Professor grew purple with eloquence and indignation. We ventured to remark that he had spoken of tea as a blessing at first.

"Yes, sir," responded the Professor, shaking his bushy head, "It is a blessing; but, like all other blessings, it must be used properly. China, sir, knows nothing of perspective, but she is great in pigments and Prussian blue ———"

"But, Professor, you promised to write an advertisement for HE-No Tea. What about it? A little information, if you please."

"Tea, my young friends, is a plant that grows in China, Japan, and other parts of the world. The same plant produces all kinds. Green tea is made by one manipulation—black, by another,—that is all, sir. The shrub is raised from seeds like hazel nuts, lives 15 to 20 years, grows sometimes as tall as the Chinese Giant, and sometimes as small as Tom Thumb. One Chinaman can pick about 13 pounds of leaves a day, for which he is paid six cents"

"The green leaves are spread on bamboo frames to wilt and dry; then they take a handful

of leaves cast them into a heated pan, and squeeze out the juice. This juice contains an acrid oil,—so acrid as to irritate the hands of the workmen. Good gracious, think of that, sir! What stuff for the stomach!"

"But, Professor, why tell the people all this? What are we to say, to make them drink He-No tea?"

"The truth, sir, the naked truth, sir; -don't think you can deceive the public, sir. The late Bishop Marvin, God bless him, told me he had seen with his own eyes in Shanghæ, the Chinamen preparing tea for the foreign market; that is ruining it, sir. They rolled and polished every little ball; and then they threw in the pans a handful of coloring matter,-consisting of what? Why, sir, a mixture of Prussian blue and gypsum. No wonder John Chinaman calls us outsids barbarians, when he knows we drink half a pound of Prussian blue and gypsum with every 100 pounds of green tea. And this tea is made to order, sir. Does honest John drink such tea? No, sir, he knows better, if he does wear a tail."

Here the Professor's interlocutor rose and protested that his cause was being ruined, and a peremptory demand was made on the Professor for the advertisement that would induce people to drink HE-No tea.

"Well, sir," resumed the Professor, "If you take a pinch of green tea and chew it, sir, you can sit and listen to Dr. ——'s sermon and keep wide awake, sir. But HE-No tea, being made of very young leaves, has little or none of this acrid oil; and, therefore, is less injurious than the others,—less injurious, I say, ——"

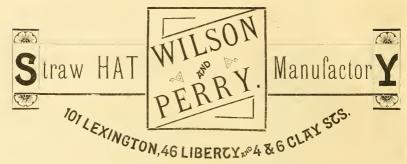
"Stop, stop, dear Professor, you mean well, no doubt, but this will never do for an advertisement for He-No tea——"

"Well, sir, you need not interrupt me. I was about to explain why I drank HE-No tea. And as for your advertisement, let the people, sir, find out for themselves what the tea really is. Good morning, sir,

ADVERTISEMENT.

Martin Gillet & Co., a house established at Baltimore, in 1811, import and sell to dealers all kinds and grades of teas. They recommend He-No tea as the purest and best tea to be had. It is sold only in the original 1-pound, 5½-pound and ½-pound packages. Sample on applications

GRANVILLE O. WILSON,



MANUFAGTURERS OF STRAW GOODS,

HIS is one of the largest and most complete establishments in the United States, and is the result of the enterprise of Granville O. Wilson, the proprietor, and the late Wm. C. Perry. They came, in 1866, to Baltimore, from Foxboro, Mass., where Mr. Perry was manager of a large concern, bringing about 20 skilled workmen, and established a small factory. They were the Pioneers of this industry in Baltimore.

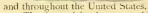
The superior character of their Goods attracted attention and drew largely the trade from eastern cities. Our own dealers began and continue, to handle them. The sales to Baltimore Houses are very large and growing. Additions were repeatedly made to the Factory, until Mr. Wilson purchased and fitted up his present Quarters, fronting on three streets, whose floors would cover an acre and a half of ground. He employs 300 male and

female hands making Mens' and Boys' Straw Hats.

From Baltimore, the reputation of the Goods extended, so that now his custom embraces nearly every city in the Union. The quality and style have given them the highest estimation among Dealers and their customers, especially as his facilities enable him to manufacture them at the lowest cost. Southern and Western buyers cannot find in any city in the East more substantial and Stylish Goods on more reasonable terms.

The sales of the Factory are made exclusively to the Jobbing Trade in Baltimore,





The demand for the approaching season is so great, and orders on hand and those arriving are so large, that the Factory is taxed to its utmost capacity.

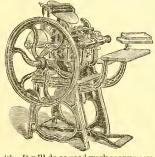
This enterprise has been and is of great importance to Baltimore, not only in giving employment to capital and labor in its own department, but it has stimulated other branches, and influenced valuable customers to other departments of commercial and mechanical industry.

(See "Monumental City," &c., pages 498-791.

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These Works have recently been fitted with new and very expensive Machinery, whereby a Ghilar Improvision State of Golden, and Grant Improvision State of Golden, and Perfect workmanship with greater rapidity and less cest. All plates are FLAKED to the proper level for caulking, so that the objectionable practice of splitting the edges of plates to save the expense of chipping the hevel by hand is avoided, and it as present is required in caulking to make the work tight. The Proximos is recovered to the plate of the plat

Castings of all kinds furnished at Lowest Market Rates.

ELEVATORS. HAND





In Warehouses, Stores, Factories, Hotels, Dwellings, &c.

JAMES BATES, Patentee, ___ COR. PRATT AND PRESIDENT STS. BALTIMORE, MD.

GHESE two portraits we present, as representatives, one of the past ecclesiastical, and the other of the commercial life of Baltimore. Mr. Levering established the Coffee Importing House of E LEVERING & Co., the largest in Baltimore and one of the largest in the United States. His sons Wm. T., Eugene and Joshua were taken in partnership with their fathor 1866, when the firm name of

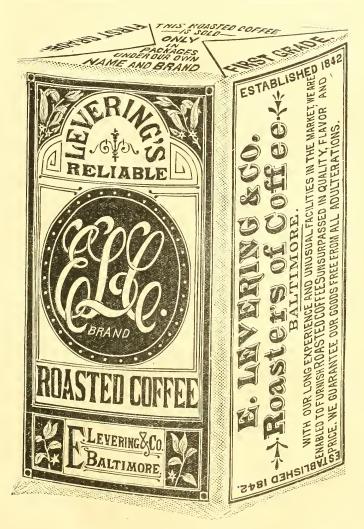
E. Levering & Co.

controlling influence upon the commercial as well as religious and social circles of Baltimore. Many of the most enterprising and prominent business men grew up under his ministry, and personal influence. He was not only a learned and was adopted, subsequently, another son was admitted Leonidas, and these four ing to their immense business, and have erected a large Coffee They have recently PHE Rev. RICHARD whose portrait we constitute the House. added Coffee Roastnouse, on Chase's FULLER, D. D., give, was in many respects the most and Roasting Ware Wharf, with the lates their trade all over mproved Revolvin and packing th Roasters, and perfec method of handlin-Roasted Coffee They are extending States. He distinguished exertedagreat (lergyman ir the United Baptist he country.

ecoquent preacher, but a wise counsellor, and a war m hearted, sympathizing friend. His death was regarded as a great calamity by all

classes of citizens.

See "Monumental City," &c.—pages 523—662.]



E. Levering & Company, IMPORTERS ROASTERS OF COFFEE, BALTIMORE, MD.

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New Goods from England and Germany by every steamer. Try us with an order by mail.



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6 H1S ecclesiastical structure, is celebrated throught the world, as one of the most perfect in its proportions and adaptation of the rtiual of the RomanCatholic Church. Its corner stone was laid with imposing ceremonies on the 12th day of July, 1802, by Rev. John J. Carroll, the 1st R.C. Bishop of Baltimore. The ground was principally donated by John Eager Howard. Baltimore became and is the Arch-Diocese of the R. C. Church in the United States. There are some rare paintings in the Cathedral, which are shown to visitors to he city.

Lord Baltimore the under of the Colony of Jaryland, was a Roman Catholic, but the Colony became most largely Protestant, and the liberal Constitution or Charter, was due to this fact.

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First Presbyterian Church.

HIS ecclesiastical edifice is the most beautiful in Baltimore, and is not surpassed in the Country. It is a pure Gothic structure, one of the best specimens of that style, in the United States The congregation, began with a Log meeting house, December 1763, and early grew to be the leading one of the Presbyterian Denomination and one of the wealthiest and most influential in Baltimore. It has had only five Pastors; Rev. Patrick Allison, May 1763 to Aug 1802; Rev. J. Inglis, 1802 to Aug 1819; Rev. William Nevins, Oct. 1820 to 1835; Rev. John C. Backus, 1831 to 1874; Rev. J. T. Leftwich the present Pastor, called 1879. This church has been the centre from which most of the movements in the Presbyterian cause have emanated, and its members have largely sustained the agencies of that church at home and abroad.

Maryland was the first State in which the Presbyterian Church in this country, was organized; by Rev. Francis MacKemie, and Baltimore was one of his preaching places.

The Methodist Episcopal Church in the United States, was also organized in Baltimore, in the Lovely Lane Meeting House, and the Rev. Thomas Coke and Francis Asbury became its first Bishops. This was in 1784.

The Mt. Vernon Place M. E. Church is one of the outgrowths of the Seed then planted. Its edifice opposite Washington Monument is a beautiful structure, in keeping with its magnificent surroundings.

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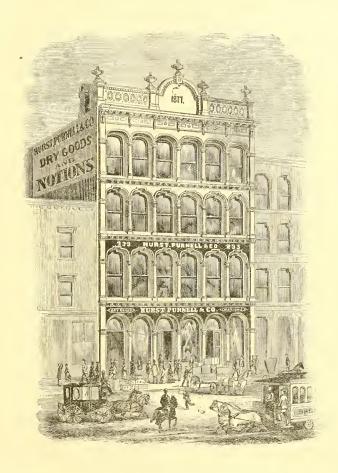
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Pages 610 614 "Monumental City, &c."]

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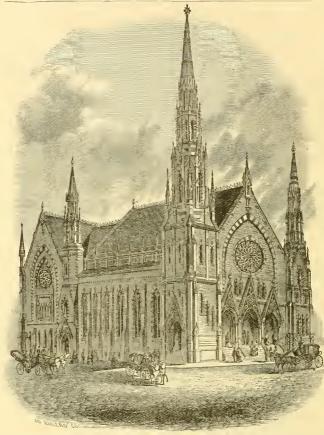
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See Alex. Brown & Sons, in "Monumental City, &c." Pages 437 439.



MOUNT VERNON PLACE METHODIST EP SCOPAL CHURCH.

to this beautiful edifice on page 31. It is not surpassed by any other church in this Denomination in the country. It stands opposite to Washington Monument and Peabody Institute; these being a trio of representative structures unexcelled in interest in the country.

The Methodist Denomination in Baltimore, beginning in Lovely Lane, in 1784, built the Light Street Church, 1785, which was dedicated May 21st, 1786, by Bishop Asbury

This edifice was dedicated Nov. 21st, 1871. The formal dedicatory service, was by the late REV. T. M. EDDY, D. D., by whose untiring energy the enterprise was successfully acaponplished.

The lines of influence which radiate from this church as their center, penetrate all departments of business and social life in Baltimore.

The present Pastor is the Rev. Thos. Guard.

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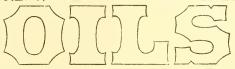
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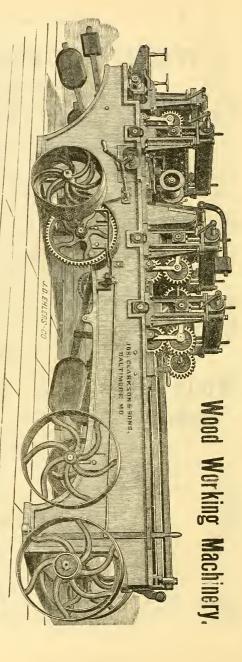
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Rates Reduced to \$3.00 and \$2.50 per day according to location of rooms for all above Parlor floor.

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BALTIMORE, MD., August 1st, 1881.

F. W. COLEMAN, Manager.

[See "Monumental City," &c .- pages 846-847.]

Corn Exchange, Bag Rope and Twine Manufactory.

JOHN T. BAILY & CO.

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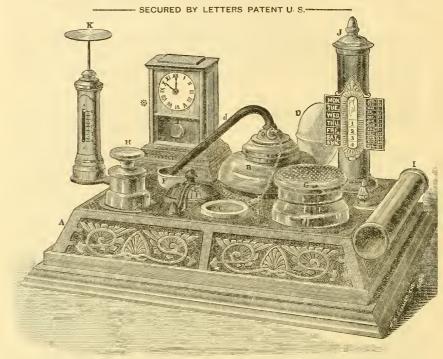
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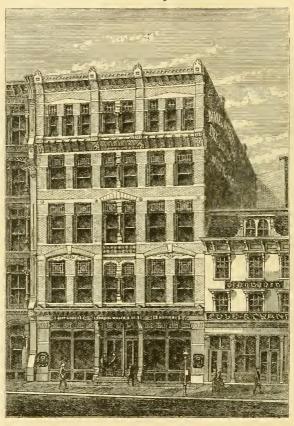
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"No only the heads of business houses, but the young men, the prospective leaders of future years, should 'read ponder and inwardly digest' the food for thought and high purpose, which you have so skillfully provided.
"If Battimore is to become the emportum for which her advantages adapt her, the must take the trouble to let the world know the extent and variety of her resources."
"Your elaborate Work will surprise even the people in Baltimore, who have too long been information the treat weath, enterprise and true mercantile and moral greatness of their city."
"It will open the eyes of people about, who have very vague and barren opinions of Battimore, and contribute inagely to a general collightenment, which cannot fail to produce great good for our grand city." The late JAS, L. RIDGELY, Con. Szc. R. W. G. L. U. S.

FOR W. HOWARD, REQ.—Dear Sir: "Please accept my thanks for the compilinentary copy of your beautiful Book on the Monmental City. I have looked over its contents enough to be satisfied that I shall be much between the first permanent. As a chizen of Office, I feel agreet interest in Baltimore, for I believe the day is not far distant when railroad connections will make I our nearest seaport market.

J. A. GAFFIFIAD, tate Freelent U. S.) Clairman Committee on Appropriations.

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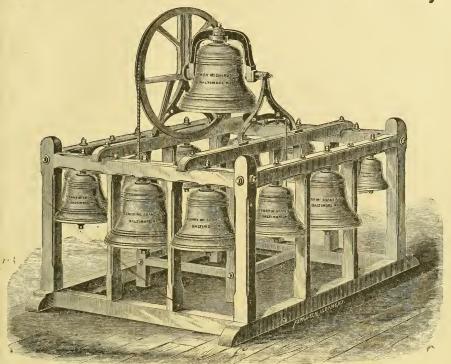
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[SEE PAGE 14.]

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Centennial Chimes" from the McShane Bell Foundry.



HIS CELEBRATED CHIME was the only exhibit of the kind in the "Centennial Exhibition," 1876. The Bells aggregated in weight 21000 lbs, the smallest weighing 300 and the largest 4000 lbs.; they represented the 13 original States. They rang in the OPENING DAY, May 10th, at sunrise, and at 9 o'clock. when the Inauguration Exercises began, announced to the world the significant fact, and welcomed the nations to our Century's Fair. This splendid Chime was purchased by Mrs. A. T Stewart, of New York, for the Cathedral at Garden City, erected by her for a memorial to her husband the late A. T Stewart, and is now in position. The Mc-SHANE BELLS excell in volume, purity of tone, and superiority of workmansnip. They are all composed of pure Bell Metal, and modelled as to secure the desired acoustic effect to the fullest degree. This Foundry casts more Bells than any other in the United States.

The McShane Bells are heard all over the world, in civilized and heathen countries, Church Bells, Fire Bells, Engine Bells; Bells of all sizes and for all purposes municipal, commercial, industrial, ecclesiastical, educational. We unhesitatingly pronounce HENRY MCSHANE & Co's Establishment the leading one in its two departments in the country. The address is

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[See Page 45.]

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